



Pemba
Capital Partners



Revolution IT

Pemba Capital Partners – a leading investor in the Australian and New Zealand technology sector, has invested in Revolution IT - experts in software, mobile, web and cloud-based testing.

Information Technology Solutions

Revolution IT

Revolution IT was looking to partner with an experienced technology investor; one who could support the company both financially and strategically as it continued to expand its core offering. The owners chose Pemba Capital because of their strong track record in the technology sector and deep experience in supporting organic and acquisitive growth strategies.

THE DEAL

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ABOUT REVOLUTION IT

Founded in 2004, Revolution IT is a market leading software testing and technology advisory business. Revolution IT assists large organisations with their testing and project management requirements whether they are implementing enterprise applications, making an entire digital transformation or investigating outsource options. Revolution IT's experience, insight and rigour helps organisations move forward with confidence, providing quality assurance solutions to over 500 high quality clients.

BACKGROUND TO PEMBA CAPITAL PARTNERS' INVESTMENT

In June 2018 Pemba Capital invested in Revolution IT, an Australian specialist software testing company. Revolution IT's three founders were looking for an experienced investor to support and invest in an accelerated growth plan. The company had demonstrated a market leading ability in software testing and wanted a partner that could help them further build on this position whilst increasing its offerings to cover wider solutions across the application lifecycle. In addition to supporting the organic plan, Revolution IT's founders wanted a partner that could unlock and assist in executing transformative acquisitions.

THE VENDOR'S PERSPECTIVE

“From the outset we have been impressed with the Pemba team and their ability to understand our business and the wider IT industry. The commercial experience and resources that Pemba provide will help accelerate our vision and provide new opportunities to grow the business.”

JAMIE DUFFIELD – CEO AND
CO -FOUNDER REVOLUTION IT.

THE FUTURE

Pemba will work with the management team to grow Revolution IT both organically and through carefully selected acquisitions to meet the increasing demand for its services.

PEMBA & TECHNOLOGY

Pemba is a leading investor in the Australian and New Zealand technology sector. Investments include Placard (regional leader in transaction and identity card technology), ReadyTech (leading provider of SAAS solutions for the education and employment sectors), Marque Group (global provider of data driven technology solutions) and now Revolution IT.

Pemba is looking to invest in further high-quality technology providers. If you are considering outside investment and would like to find out more about how Pemba Capital partners with its investee companies to achieve significant growth, please email

opportunities@pemba.com.au.

PEMBA CAPITAL HAS EXPERTISE IN THE FOLLOWING SECTORS:

Business Services / Education & Training / Healthcare / Non-Bank Financial Services / Food.