



Pemba
Capital Partners



Lumia Care

Pemba Capital Partners expands its healthcare track record through a partnership with multiple businesses, forming Lumia Care – a diversified healthcare group spanning nursing, home care, and disability services.

BASE CAMP

Nursing, home care and disability services

Pemba Partners with multiple businesses to form the foundation of Lumia Care

Pemba Capital Partners partnered with Colbrow Care, Meditech Staffing, Kemp Recruitment, and Regal Health to establish the foundational group of Lumia Care. Former Healthcare Australia (HCA) CEO, Jason Cartwright, joined Lumia Care as the group CEO. By combining these nationwide businesses across nursing, home care, and disability services, Lumia Care aims to provide a comprehensive “one-stop-shop” for participants across all care settings. Within a supply-constrained market, the group leverages their staffing and recruitment expertise to deliver high-quality services in an efficient and timely manner.

THE DEAL

Pemba Capital Partners closely monitored high-quality providers in nursing, home care, and disability services. Their proprietary origination function facilitated strong relationships with these businesses and recognising the potential synergy, combined them to create a unique offering in the market. Leveraging their nursing and staffing capabilities, Lumia Care provide high-quality direct care services in in-home care and disability markets nationwide while back-office support ensures operational efficiency, allowing greater focus on growth initiatives and client care.

ABOUT LUMIA CARE

Lumia Care is a prominent healthcare group in Australia, offering nursing, home care, and disability services.

Colbrow Care founded in 1957 and headquartered in Melbourne, specialises in nursing, disability support services, and one-to-one care.

Kemp Recruitment is a premier nursing agency specialising in providing medical professionals to hospitals and medical facilities across Australia. They facilitate day-to-day staffing needs, short-term placements, and long-term contracts nationwide.

Meditech Staffing is an experienced home care provider serving Sydney, the Central Coast, and Campbelltown. Additionally, they operate Meditech Training College Pty Ltd, a registered training organisation (RTO) that offers staff teaching and development services to healthcare professionals.

Regal Home Health founded in 1966, is a prominent provider of in-home care and disability support services in the Sydney metropolitan area.

BACKGROUND TO PEMBA'S INVESTMENT

Pemba explored investment opportunities in various healthcare segments. Recognising the potential synergies on offer, they strategically combined adjacent opportunities within the same group. Collaborating with management and founders, they developed a strategic vision and integration plan to create a national diversified healthcare group.

THE VENDOR'S PERSPECTIVE

“Pemba share our ambition to build Australia's best In-Home care and Healthcare workforce, delivering trusted support through a nationally scaled and integrated platform, We look forward to further building out the shared services platform.”

JASON CARTWRIGHT, CEO LUMIA CARE.

THE FUTURE

Pemba Capital Partners continues to support and back the management team at Lumia Care, which is achieving strong growth while maintaining high-quality service. They are investing in building out the back-office support function to seamlessly integrate all businesses within the group. The collaborative environment ensures timely, high-quality care across various settings. Recruitment remains a top priority, supported by experienced management and ongoing investment.

PEMBA AND HEALTHCARE

Pemba is a leading investor in high growth founder-led businesses within in the Australian and New Zealand healthcare sector. Pemba is actively looking to partner with high-quality Healthcare businesses. If you are considering external investment and would like to learn more about how Pemba Capital Partners together with its partner companies achieve significant growth, please email opportunities@pemba.com.au

PEMBA CAPITAL HAS EXPERTISE IN THE FOLLOWING SECTORS:

Healthcare / Technology / Business Services / Education & Training / Non-Bank Financial Services.