

Pemba
Capital Partners

Accelagen

Pemba Capital Partners, a leading investor in high-growth healthcare companies, has partnered with Accelagen, a leading independent Australian CRO providing end-to-end clinical development and regulatory affairs services to biotech and pharmaceutical companies globally.

THE CLIMB Healthcare

Accelagen

Accelagen was looking to partner with an experienced investor to support its next phase of growth, with a key focus on continuing to invest in its commercial capabilities, people and operating platform, expanding its presence with global biotech and pharmaceutical customers and pursuing strategic growth opportunities. Pemba was chosen as the preferred partner due to its extensive experience supporting founder-led businesses and its track record in partnering with management teams to accelerate organic and inorganic growth.

THE PARTNERSHIP

Pemba, a leading investor in companies with attractive, sustainable growth dynamics within defensive sectors, partnered with Accelagen, a leading independent Australian CRO providing end-to-end clinical development and regulatory affairs services to biotech and pharmaceutical companies globally.

ABOUT ACCELAGEN

Accelagen is a leading independent Australian CRO providing end-to-end clinical development and regulatory affairs services to global biotech and pharmaceutical companies. Founded in 2010, Accelagen supports its customers across the clinical development lifecycle, from first-in-human studies through to product approval and lifecycle management. The business provides an integrated suite of services across clinical operations, data management, biostatistics, regulatory affairs and medical services. Accelagen leverages Australia's high-quality clinical trial ecosystem, streamlined regulatory framework and attractive economics to help customers accelerate development timelines and pathways to market.

BACKGROUND TO PEMBA'S PARTNERSHIP

Pemba first engaged with Accelagen in 2024 and developed a strong relationship with Co-Founders Greg Plunkett and Rosa Plunkett. Over this period, the business demonstrated consistent growth, strong customer service and a differentiated platform.

Pemba was selected as the preferred partner for Accelagen in an off-market, proprietary transaction given its alignment with Accelagen's vision and its track record of growing healthcare businesses.

THE VENDOR'S PERSPECTIVE

"Accelagen was founded to navigate and deliver clinical development with expertise and foresight. Our partnership with Pemba strengthens our capabilities and extends our reach as our clients grow. Together, we'll accelerate sustainable growth, create new opportunities, and expand our contribution to the future of human health."

GREG PLUNKETT AND ROSA PLUNKETT
CO-FOUNDERS, ACCELAGEN

THE FUTURE

Pemba will work with the management team to accelerate growth, with a key focus on commercial excellence, continued investment in Accelagen's people and capabilities, expanding its global presence and pursuing strategic growth opportunities, while retaining an absolute commitment to clinical quality and customer service.

PEMBA & HEALTHCARE

Pemba is a leading investor in the Australian and New Zealand healthcare services and healthcare technology sectors, with investments in Averra Dental (dental clinic network), Healthcare Logic (hospital intelligence software), Sterling Group (specialty veterinary hospitals), Vets Central (veterinary clinic network), Lumia Care (nursing services), RxPx (life sciences technology) and Device Technologies (medical devices), amongst others.

Pemba is looking to invest in further high-quality healthcare businesses. If you are considering outside investment and would like to find out more about how Pemba partners with its investee companies to achieve significant growth, please email **opportunities@pemba.com.au**.

PEMBA CAPITAL HAS EXPERTISE IN THE FOLLOWING SECTORS:

Healthcare / Technology / Business Services / Education & Training / Non-Bank Financial Services.

More about Accelagen

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